

RESULT UPDATE

KEY DATA

Rating	REDUCE
Sector relative	Underperformer
Price (INR)	140
12 month price target (INR)	130
52 Week High/Low	184/111
Market cap (INR bn/USD bn)	1,981/22.6
Free float (%)	0.0
Avg. daily value traded (INR mn)	1,798.8

SHAREHOLDING PATTERN

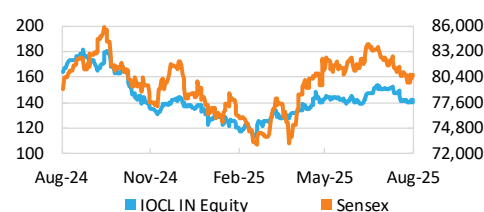
	Jun-25	Mar-25	Dec-24
Promoter	51.5%	51.5%	51.5%
FII	7.5%	7.4%	7.4%
DII	29.9%	29.5%	29.7%
Pledge	0%	0%	0%

FINANCIALS

(INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Revenue	7,764	7,581	7,419	7,555
EBITDA	759	360	481	596
Adjusted profit	415	154	198	274
Diluted EPS (INR)	29.4	10.9	14.0	19.4
EPS growth (%)	340.2	(62.8)	28.5	38.2
RoAE (%)	25.7	8.3	10.3	13.1
P/E (x)	5.8	15.5	12.0	8.7
EV/EBITDA (x)	5.0	10.5	7.9	6.4
Dividend yield (%)	1.8	1.8	2.5	3.4

PRICE PERFORMANCE



Earnings miss on weak GRMs and petchem

IOCL's Q1FY26 EBITDA/PAT at INR126bn/INR57bn (+46%/+2x YoY) missed our/consensus estimates on the back of weak refining, petchem and inventory losses part offset by strong marketing margins.

Highlights: i) Q1 GRM plunged 66% YoY to USD2.15/bbl (lagged BPCL/HPCL's USD4.9/3.1/) owing to inventory loss of USD4.8/bbl despite a rise in Russian crude share to 24% in Q1 from 14% in Q4. ii) IOCL gained market share in Q1 versus BPCL/HPCL. iii) LPG under-recoveries rose to INR236bn (INR37bn in Q1); details awaited on LPG compensation. iv) FY26 capex guidance of INR335bn; capex to stay high on refining, petchem expansion and NE projects; shall weigh on RoCE and may lift debt; retain 'REDUCE' with a TP of INR130.

Refining and petchem weak; marketing supports earnings

Refining: GRMs were USD2.15/bbl (-66% YoY/-73% QoQ), below estimate, largely hurt by inventory loss of USD4.8/bbl despite rise in Russian crude share to 24% in Q1 (14% in Q4); current discount for Russian crude oil is USD1.5/bbl. Crude throughput of 18.7mmt (+3% YoY/+1% QoQ) in-line. **Chemical:** EBIT loss of INR10mn (EBIT loss of INR2bn QoQ); weak margins offset 11% YoY volume rise to 832TMT. **Marketing:** strong petrol/diesel margin of INR13/litre (+2x YoY)/INR7/litre (+72% YoY) backed earnings. Domestic retail volume rose 4% YoY to 22.4MMT, implying MS gain for IOCL versus BPCL/HPCL (+3%/2% YoY). Q1 LPG under-recoveries were INR37bn; LPG compensation of INR300bn announced for OMCs, but share/timelines stay unclear.

Capex to stay high on refining, petchem expansion and NE projects

IOCL guided FY26 capex of INR335bn—refining (INR140–150bn), pipeline, marketing and petchem (INR180–190bn) and CGD (INR10bn). IOCL's refining capacity to rise from 80.8MTPA to 98MTPA by FY27 with major projects being completed over the next 12 months. Panipat and Koyali refinery expansion will be commissioned by Q1FY27 while Barauni refinery expansion shall be completed by Aug-26; utilisation ramp-up to 100% in 24 months post-expansion. IOCL is also setting up PX, PTA capacity at Paradip (INR140bn) by Apr-26; petchem complex at Paradip by FY30 (INR610bn). IOCL's 10ktpa green hydrogen (GH2) facility at Panipat is likely to be commissioned in two years; current cost of green hydrogen is USD3.5–4/kg.

Risk-reward unfavourable; retain 'REDUCE'

IOCL's peak earnings are behind owing to weak near-term refining margin, LPG under-recoveries and weak petchem segment. Moreover, a high capex cycle shall keep return ratios muted too, rendering risk-reward unfavourable. We are raising FY26E/27E EPS by 9%/6% to factor in higher marketing margins; maintain 'REDUCE'.

Financials

Year to March	Q1FY26	Q1FY25	% Change	Q4FY25	% Change
Net Revenue	19,29,706	19,32,355	(0.1)	19,49,670	(1.0)
EBITDA	1,26,072	86,347	46.0	1,35,725	(7.1)
Adjusted Profit	56,886	26,432	115.2	72,638	(21.7)
Diluted EPS (INR)	4.0	1.9	115.2	5.1	(21.7)

Financial Statements

Income Statement (INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Total operating income	77,63,519	75,81,058	74,18,537	75,54,568
Gross profit	13,75,527	10,13,203	10,86,274	12,02,073
Employee costs	1,16,709	1,08,799	1,11,832	1,15,014
Other expenses	5,00,165	5,44,515	4,93,285	4,90,860
EBITDA	7,58,652	3,59,890	4,81,156	5,96,198
Depreciation	1,58,661	1,67,773	1,70,566	1,82,865
Less: Interest expense	78,257	92,619	87,808	93,406
Add: Other income	38,429	35,153	38,381	40,654
Profit before tax	5,72,878	1,70,635	2,88,795	3,90,281
Prov for tax	1,41,266	32,746	88,559	1,14,423
Less: Other adj	15,459	17,604	27,633	29,700
Reported profit	4,17,297	1,35,978	1,98,340	2,74,068
Less: Excp.item (net)	2,745	(18,380)	0	0
Adjusted profit	4,14,552	1,54,359	1,98,340	2,74,068
Diluted shares o/s	14,121	14,121	14,121	14,121
Adjusted diluted EPS	29.4	10.9	14.0	19.4
DPS (INR)	3.0	3.0	4.2	5.8
Tax rate (%)	24.7	19.2	30.7	29.3

Important Ratios (%)

Year to March	FY24A	FY25A	FY26E	FY27E
Brent price (\$/bbl)	82.1	78.2	70.0	70.0
Ref throughput (mmt)	73.3	71.7	68.8	76.9
Opex (\$/bbl)	5.0	2.0	2.0	2.1
EBITDA margin (%)	9.8	4.7	6.5	7.9
Net profit margin (%)	5.3	2.0	2.7	3.6
Revenue growth (% YoY)	(7.8)	(2.4)	(2.1)	1.8
EBITDA growth (% YoY)	144.1	(52.6)	33.7	23.9
Adj. profit growth (%)	340.2	(62.8)	28.5	38.2

Assumptions (%)

Year to March	FY24A	FY25A	FY26E	FY27E
GDP (YoY %)	6.7	7.2	7.0	6.8
Repo rate (%)	6.5	6.0	5.0	4.5
USD/INR (average)	82.8	84.4	86.5	85.0
GRM (USD/bbl)	12.1	4.8	5.3	6.3
Total dom. sales (mmt)	83.3	85.0	89.7	92.8
Retail margins (INR/ltr)	5.9	5.8	6.0	6.2
Retail outlets	38,559.0	40,221.0	43,221.0	46,221.0
Pip throughput (BTKM)	52.7	52.7	51.6	51.6
Petchem. Prod. (MMT)	7.5	7.5	7.5	7.5

Valuation Metrics

Year to March	FY24A	FY25A	FY26E	FY27E
Diluted P/E (x)	5.8	15.5	12.0	8.7
Price/BV (x)	1.3	1.3	1.2	1.1
EV/EBITDA (x)	5.0	10.5	7.9	6.4
Dividend yield (%)	1.8	1.8	2.5	3.4

Source: Company and Nuvama estimates

Balance Sheet (INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Share capital	1,37,716	1,37,716	1,37,716	1,37,716
Reserves	16,96,447	17,27,158	18,65,996	20,57,843
Shareholders funds	18,34,163	18,64,873	20,03,711	21,95,559
Minority interest	47,467	45,373	47,269	49,060
Borrowings	13,26,276	15,22,706	16,46,170	17,71,642
Trade payables	5,94,541	6,05,349	5,86,055	5,89,517
Other liabs & prov	9,64,079	9,68,083	10,29,122	10,52,013
Total liabilities	48,23,620	50,68,671	53,74,613	57,20,077
Net block	19,21,595	19,71,620	20,20,304	20,65,444
Intangible assets	38,383	39,801	39,801	39,801
Capital WIP	6,10,324	7,79,213	8,89,213	9,99,213
Total fixed assets	25,70,302	27,90,635	29,49,319	31,04,458
Non current inv	5,51,620	5,68,496	5,96,129	6,25,829
Cash/cash equivalent	1,35,387	1,36,739	86,449	2,35,359
Sundry debtors	1,38,315	1,85,510	1,94,515	1,98,802
Loans & advances	30,799	38,522	39,036	39,761
Other assets	13,97,197	13,48,770	15,09,165	15,15,869
Total assets	48,23,620	50,68,671	53,74,613	57,20,077

Free Cash Flow (INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Reported profit	4,17,297	1,35,978	1,98,340	2,74,068
Add: Depreciation	1,58,661	1,67,773	1,70,566	1,82,865
Interest (net of tax)	58,959	74,845	60,882	66,021
Others	1,38,154	(35,133)	6,802	5,374
Less: Changes in WC	62,085	(3,530)	1,44,530	2,215
Operating cash flow	7,10,986	3,46,993	2,92,060	5,26,114
Less: Capex	(3,71,754)	(3,48,499)	(3,29,250)	(3,38,004)
Free cash flow	3,39,233	(1,507)	(37,191)	1,88,109

Key Ratios

Year to March	FY24A	FY25A	FY26E	FY27E
RoE (%)	25.7	8.3	10.3	13.1
RoCE (%)	21.3	7.4	10.6	12.5
Inventory days	64	66	69	74
Receivable days	7	8	9	10
Payable days	30	34	34	34
Working cap (% sales)	2.5	2.7	4.7	4.7
Gross debt/equity (x)	1.2	1.3	1.3	1.4
Net debt/equity (x)	0.6	0.7	0.8	0.7
Interest coverage (x)	7.7	2.1	3.5	4.4

Valuation Drivers

Year to March	FY24A	FY25A	FY26E	FY27E
EPS growth (%)	340.2	(62.8)	28.5	38.2
RoE (%)	25.7	8.3	10.3	13.1
EBITDA growth (%)	144.1	(52.6)	33.7	23.9
Payout ratio (%)	10.2	31.2	30.0	30.0

Q1FY26 management commentary

Financial and operational showing—Throughput: 18.7MMT; > 20,000km pipeline network

Q1 reported PAT came in at INR57bn, down from INR73bn in Q4FY25 (-22% QoQ), but surging 2.15x YoY from INR26bn in Q1FY25 with the improvement led by marketing and pipeline segments, partially offset by petchem segment and LPG under-recoveries. The company's Q1 throughput was 18.7mt, registering capacity utilisation of 106.7%, higher than 18.6mt (107.1% utilisation) in Q4FY25. GRMs came in at USD2.2/bbl versus USD6.4/bbl, down 66% YoY primarily led by inventory losses.

Inventory losses were INR65bn in Q1 with about half each in the refining and marketing segments.

IOCL's pipeline capacity utilisation was 73.5% in Q1FY26 versus 73% in Q4FY25. During Q1FY26, the pipeline throughput was 26.3mt.

In marketing segment, IOCL's petroleum product sales were 26.3mt in Q1FY26. IOCL's market share in ATF sales is currently 60%, up from 55% earlier.

Capex guidance of INR335bn for FY26E

During Q1FY26, the company incurred a total capex of INR64.7bn. For FY26, the budgeted capex is INR335bn. Outlay by segment: Refining INR140–150bn; pipeline, petchem, marketing INR180–190bn and CGD ~INR10bn.

IOCL is planning a cumulative capex of INR220bn for the CGD segment, of which INR40bn has already been incurred. It plans to sustain a run-rate of INR10bn/year in the coming years.

Major refinery expansion nearing completion in next 12 months, to raise capacity to ~98mtpa

In Panipat, the company is adding 10mtpa capacity, rising from 15mtpa to 25mtpa, Gujarat refinery is rising from 13.7mtpa to 18mtpa, Barauni refinery is expanding from 6mtpa to 9mtpa with total refining capacity additions amounting to ~18mmtpa. Both Panipat and Gujarat are likely to be commissioned by Q1FY27. Barauni refinery is likely to come up by Aug-26 and shall take ~24 months to achieve 100% utilisation rate. Related petchem expansion shall be commissioned one–two months after refinery expansion.

Management is confident the higher capacities would help improve refining margins.

Apart from refinery expansion, the company is also targeting petchem expansion. In the petchem segment, the projects include the PX, PTA project at Paradip, which is likely to come up in Apr-26 at a capex of INR140bn along with other projects such as polypropylene plant in Barauni and various units in Panipat. A new petchem complex at Paradip is likely to come up by FY30 at a capex of INR610bn. IOCL is targeting a petrochemical integration of 15% by 2030, from 6% currently.

LPG under-recoveries compensation announced

The government has announced a cumulative compensation for LPG under-recoveries of INR300bn for OMCs. Details on IOCL's share in the INR300bn figure are still awaited.

IOCL's LPG under-recoveries came in at INR160–165/cylinder in Q1FY26 and have come down to INR100–105/cylinder in the current quarter.

Russian crude sourcing increases to 24% in Q1

The company had sourced 24% Russian crude in Q1FY26 versus 22% in FY25 and 14% in Q4FY25. Current discount of Russian crude versus others is USD1.5/bbl.

Debt-to-equity ratio at 0.66x; gross debt decreases by INR129bn QoQ

IOCL's debt-to-equity ratio was 0.66x as on June 30, 2025. Going forward, the company is inclined to maintain debt-to-equity levels below 1x.

Gross debt came down by INR129bn to INR1.21tn as on June 30, 2025, primarily led by year-end excise duty payment.

Marketing infrastructure expansion—expects to add > 4,000 ROs in FY26E

The company intends to add more than 4,000 retail outlets in FY26E. Management expects the company's total retail outlet figure to cross 48,000 mark by FY27-end.

New energy project underway

The company is making efforts to scale up electric mobility infrastructure including EV battery charging stations, harnessing natural gas, CBG, biofuels and green hydrogen including hydrogen mobility pathways. The upcoming 10ktpa green hydrogen facility at Panipat is likely to be commissioned in two years. Current cost of green hydrogen is USD3.5–4/kg. IOCL also plans to set up India's first commercial scale sustainable aviation fuel plant at its Panipat refinery complex.

Exhibit 1: Lower-than-expected GRMs led by inventory losses; LPG under-recoveries hurt earnings

IOCL	Q1FY26	Q1FY25	YoY (%)	Q4FY25	QoQ %	Nuvama Est	versus est %	Consensus	Beat/Miss %
Net sales (INR mn)	19,29,706	19,32,355	-0.1	19,49,670	-1.0	16,31,698	18.3	17,94,000	7.6
EBITDA (INR mn)	1,26,072	86,347	46.0	1,35,725	-7.1	1,38,228	-8.8	1,55,588	-19.0
Adjusted PAT (INR mn)	56,886	26,432	115.2	72,638	-21.7	62,434	-8.9	86,349	-34.1
Refining Throughput (TMT)	18,683	18,168	2.8	18,548	0.7	18,682	0.0		
Reported GRM (USD/bbl)	2.2	6.4	-66.4	7.9	-72.6	8.0	-73.1		
Pipeline throughput (TMT)	26,256	25,811	1.7	25,777	1.9	26,069	0.7		

Source: Company, Nuvama Research, Bloomberg

Exhibit 2: Key operational highlights

Key Operational metrics	Q1FY26	Q1FY25	Q4FY25	% YoY	% QoQ
Refining					
Reported GRM (USD/bbl)	2.2	6.4	7.9	(66.4)	(72.6)
Throughput (TMT)	18,683	18,168	18,548	2.8	0.7
Distillate yield (%)	80.1	78.5	79.7	2.0	0.4
Refinery utilization (%)	106.7	103.7	107.1	300bps	-40bps
Marketing					
Retail sales volumes (TMT)					
MS	4,186	3,962	3,869	5.7	8.2
HSD	10,095	9,752	9,320	3.5	8.3
LPG	3,664	3,329	3,881	10.1	(5.6)
SKO	64	55	55	16.4	16.4
Others	4,388	4,431	4,742	(1.0)	(7.5)
Domestic Sales Volume	22,397	21,529	21,867	4.0	2.4
Exports Sales Volume	1,323	1,171	1,326	13.0	(0.2)
Total Sales Volume	23,720	22,700	23,193	4.5	2.3
Pipelines					
Throughput (TMT)	26.3	25.8	25.8	1.7	1.9
Chemicals					
Total Sales (TMT)	832	747	829	11.4	0.4

Source: Company, Nuvama Research

Exhibit 3: Q1FY26: IOCL versus peers

Q1FY26	IOCL	HPCL	BPCL
EBITDA margin (%)	6.5	6.9	8.6
GRM (USD/bbl)	2.2	3.1	4.9
YoY (%) change in Refining throughput	2.8	14.6	3.1
QoQ (%) change in Refining throughput	0.7	(2.1)	(1.5)
YoY (%) change in Domestic Sales Volume	4.0	1.6	3.2
QoQ (%) change in Domestic Sales Volume	2.4	1.2	1.2
Refinery Utilisation (%)	106.7	109.0	118.1
YoY (%) change in Pipeline throughput	1.7	(1.9)	NA
QoQ (%) change in Pipeline throughput	1.9	1.4	NA

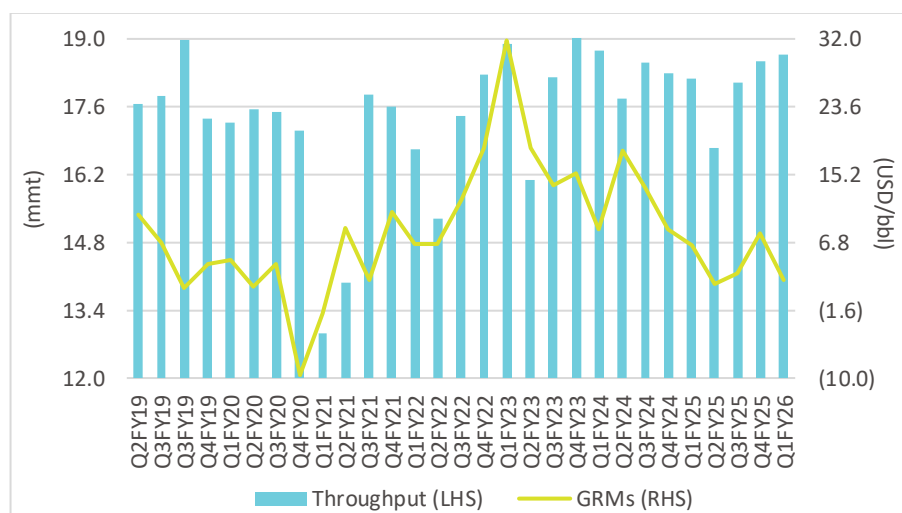
Source: Company, Nuvama Research

Exhibit 4: Quarterly comparison with peers

Particulars	Q2FY22	Q3FY22	Q4FY22	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	YoY (%)
Refining Throughput (MMT)																	
IOCL	15.3	17.4	18.3	18.9	16.1	18.2	19.2	18.8	17.8	18.5	18.3	18.2	16.7	18.1	18.5	18.7	3%
BPCL	9.0	9.9	10.2	9.7	8.8	9.4	10.6	10.4	9.4	9.9	10.4	10.1	10.3	9.5	10.6	10.4	3%
HPCL	2.5	4.2	4.7	4.8	4.5	4.8	5.0	5.4	5.8	5.3	5.8	5.8	6.3	6.5	6.7	6.6	15%
Throughput Growth (YoY %)																	
IOCL	9.5	(2.6)	3.8	13.0	5.2	4.6	5.0	(0.8)	10.4	1.7	(4.7)	(3.1)	(5.8)	(2.1)	1.5	2.8	
BPCL	59.3	37.3	(0.4)	14.9	(1.7)	(5.5)	4.7	6.9	6.0	5.0	(2.5)	(2.4)	9.9	(3.2)	2.1	3.1	
HPCL	(37.7)	5.9	6.8	91.6	77.5	14.0	5.8	12.3	28.1	10.6	17.7	6.7	9.6	21.2	15.5	14.6	
GRM (\$/bbl)																	
IOCL	6.6	12.0	18.5	31.8	18.5	13.9	15.3	8.3	18.1	13.5	8.4	6.4	1.6	3.0	7.9	2.2	-66%
BPCL	6.0	9.7	16.4	27.5	16.8	16.0	20.6	12.6	18.5	13.4	12.5	7.9	4.4	5.6	9.2	4.9	-38%
HPCL	2.4	6.4	12.4	16.7	8.4	9.1	14.0	7.4	13.3	8.5	7.0	5.0	3.1	6.0	8.4	3.1	-39%
Domestic retail sales volume (MMT)																	
IOCL	18.1	21.0	20.9	22.2	22.6	21.6	21.1	21.3	19.7	21.0	21.3	21.5	19.5	22.0	21.9	22.4	4%
BPCL	9.9	11.2	11.8	11.8	11.4	12.8	12.9	12.8	12.2	12.9	13.2	13.2	12.4	13.4	13.4	13.6	3%
HPCL	8.8	10.0	10.3	10.5	9.9	11.0	10.9	11.4	10.1	11.4	11.8	12.1	10.8	12.3	12.1	12.3	2%
Domestic volumes growth YoY (%)																	
IOCL	7.0	2.2	2.8	23.5	24.8	2.9	0.9	(4.0)	(13.0)	(2.8)	0.6	0.9	(0.7)	4.8	2.8	4.0	
BPCL	10.9	0.5	5.8	22.1	15.4	14.9	9.2	8.4	6.6	0.9	2.1	3.2	1.6	3.9	1.8	3.2	
HPCL	8.5	(0.8)	4.4	23.7	12.3	10.1	6.4	9.4	2.1	3.7	8.1	5.6	7.0	8.5	2.6	1.6	

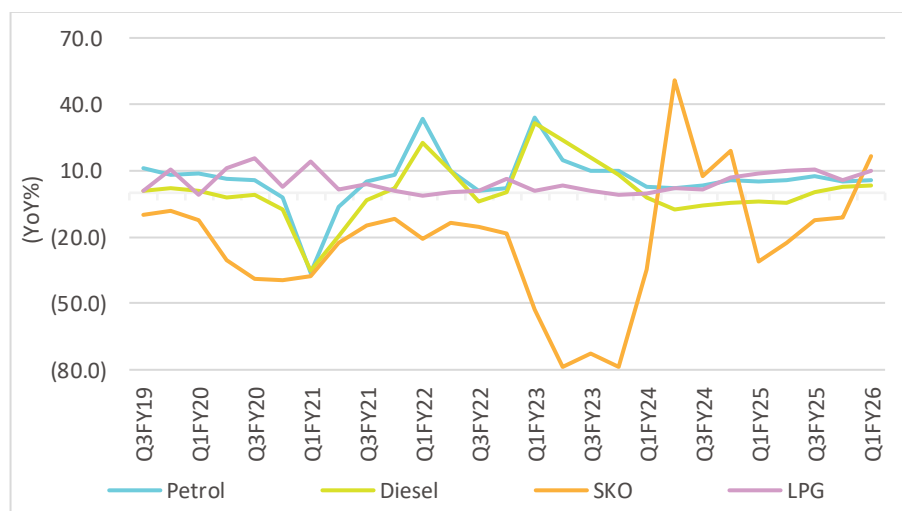
Source: Company, Nuvama Research

Exhibit 5: GRM falls 66% YoY; throughput up 3% YoY



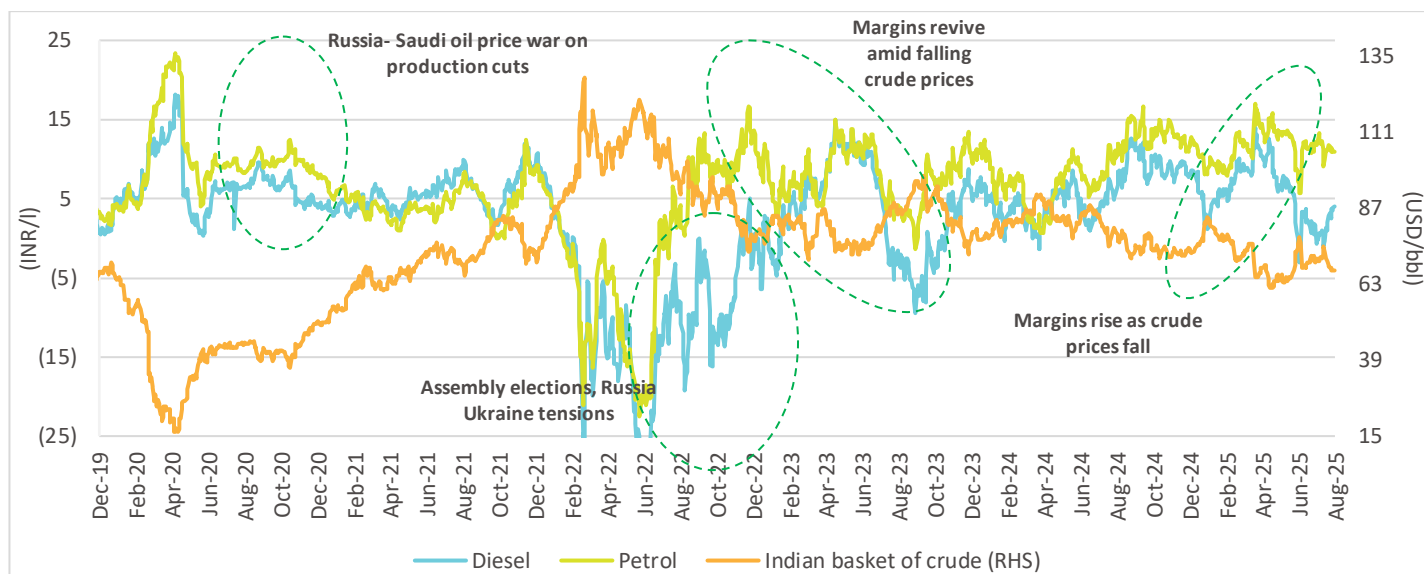
Source: Company, Nuvama Research

Exhibit 6: While HSD sales rise 4% YoY, MS/LPG sales up 6%/10% YoY



Source: Company, Nuvama Research

Exhibit 7: Retail margins increase in Q1FY26 amid falling crude prices



Source: Bloomberg, Nuvama Research

Exhibit 8: Standalone financial summary (INR mn)

Year to March	Q1FY26	Q1FY25	YoY %	Q4FY25	QoQ %
Net revenue	19,29,706	19,32,355	(0.1)	19,49,670	(1.0)
Raw material costs	16,50,911	16,99,720	(2.9)	16,62,084	(0.7)
Gross profit	2,78,795	2,32,635	19.8	2,87,586	(3.1)
Employee expenses	29,237	26,995	8.3	27,788	5.2
Other expenses	1,23,486	1,19,293	3.5	1,24,073	(0.5)
EBITDA	1,26,072	86,347	46.0	1,35,725	(7.1)
Depreciation & Amortisation	38,428	37,557	2.3	39,144	(1.8)
EBIT	87,644	48,791	79.6	96,580	(9.3)
Less: Interest Expense	19,727	19,603	0.6	20,458	(3.6)
Add: Other income	6,132	5,339	14.8	11,734	(47.7)
Add: Exceptional items	0	0	NA	11	NA
Profit Before Tax	74,049	34,527	114.5	87,867	(15.7)
Less: Provision for Tax	17,163	8,095	112.0	15,219	12.8
Reported Profit	56,886	26,432	115.2	72,648	(21.7)
Adjusted Profit	56,886	26,432	115.2	72,638	(21.7)
No. of Diluted shares outstanding (mn)	14,121	14,121	-	14,121	-
Adjusted Diluted EPS	4.0	1.9	115.2	5.1	(21.7)
As % of net revenues					
Gross profit	14.4	12.0		14.8	
EBIDTA	6.5	4.5		7.0	
Profit before tax	3.8	1.8		4.5	
Net profit	2.9	1.4		3.7	

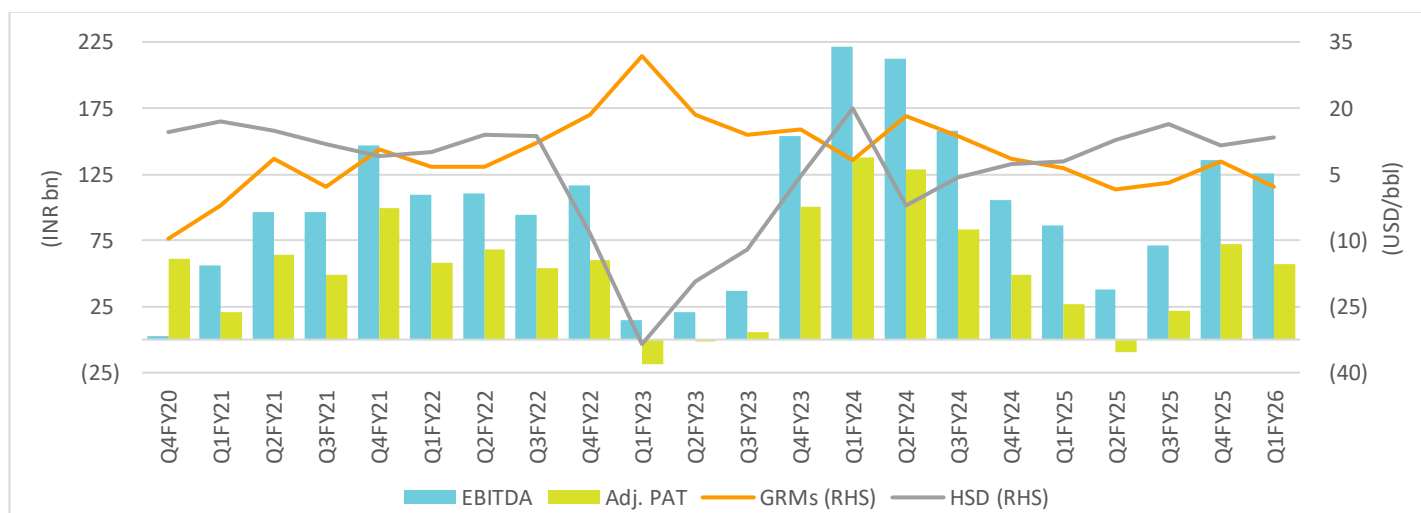
Source: Company, Nuvama Research

Exhibit 9: Consolidated financial summary (INR mn)

Year to March	Q1FY26	Q1FY25	YoY %	Q4FY25	QoQ %	FY24	FY25	FY26E	FY27E
Net revenue	19,23,407	19,38,449	(0.8)	19,52,703	(1.5)	77,63,519	75,81,058	74,18,537	75,54,568
Raw material costs	16,29,729	16,82,427	(3.1)	16,44,047	(0.9)	63,87,992	65,67,855	63,32,263	63,52,495
Gross profit	2,93,677	2,56,023	14.7	3,08,656	(4.9)	13,75,527	10,13,203	10,86,274	12,02,073
Employee expenses	30,681	28,170	8.9	29,157	5.2	1,16,709	1,08,799	1,11,832	1,15,014
Other expenses	1,30,322	1,28,654	1.3	1,29,206	0.9	5,00,165	5,44,515	4,93,285	4,90,860
EBITDA	1,32,675	99,199	33.7	1,50,293	(11.7)	7,58,652	3,59,890	4,81,156	5,96,198
Depreciation & Amortisation	41,786	41,028	1.8	43,254	(3.4)	1,58,661	1,67,773	1,70,566	1,82,865
EBIT	90,888	58,170	56.2	1,07,040	(15.1)	5,99,991	1,92,116	3,10,589	4,13,333
Less: Interest Expense	20,701	20,798	(0.5)	21,778	(4.9)	78,257	92,619	87,808	93,406
Add: Other income	5,833	5,327	9.5	12,378	(52.9)	38,429	35,153	38,381	40,654
Add: Share of profit from associates	11,485	5,712	101.1	2,796	310.7	15,459	17,604	27,633	29,700
Add: Exceptional items	0	0	NA	11	NA	-2,745	18,380	0	0
Profit Before Tax	87,505	48,410	80.8	1,00,447	(12.9)	5,72,878	1,70,635	2,88,795	3,90,281
Less: Provision for Tax	19,424	11,184	73.7	16,770	15.8	1,41,266	32,746	88,559	1,14,423
Less: Minority Interest	-56	1,941	NA	2,440	NA	14,315	1,910	1,895	1,791
Reported Profit	68,081	37,226	82.9	83,676	(18.6)	4,17,297	1,35,978	1,98,340	2,74,068
Adjusted Profit	68,137	35,285	93.1	81,226	(16.1)	4,14,552	1,54,359	1,98,340	2,74,068
No. of Diluted shares outstanding (mn)	14,121	14,121	-	14,121	-	14,121	14,121	14,121	14,121
Adjusted Diluted EPS	4.8	2.5	93.1	5.8	(16.1)	29.4	10.9	14.0	19.4
As % of net revenues									
Gross profit	15.3	13.2		15.8		17.7	13.4	14.6	15.9
EBIDTA	6.9	5.1		7.7		9.8	4.7	6.5	7.9
Profit before tax	4.5	2.5		5.1		7.4	2.3	3.9	5.2
Net profit	3.5	1.9		4.3		5.4	1.8	2.7	3.6

Source: Company, Nuvama Research

Exhibit 10: We believe strong earnings growth over past few quarters has peaked



Source: Company, Bloomberg, Nuvama Research

Exhibit 11: SotP valuation of INR130/share

	Base value (USD bn)	Base value (INR bn)	Base value (INR/share)
IOCL refining (@ EV/EBITDA 6x)	16.1	1,211	86
IOCL marketing (@ EV/EBITDA 5x)	16.8	1,261	89
IOCL pipelines (@ EV/EBITDA 6x)	5.3	396	28
IOCL chemicals (@ EV/EBITDA 6x)	0.8	62	4
Enterprise value of operating assets	39.1	2,930	207
Value of CPCL	1.2	93	7
Investments at 30% discount	4.3	323	23
Cash & cash equivalents	1.8	137	10
Gross debt	21.9	1,646	117
CWIP, discounted at 70%	0.0	0	0
Net debt	15.8	1,187	84
Equity value	24.5	1,836	130
CMP (INR)			140
Upside (%)			-7%

Source: Company, Nuvama Research

Exhibit 12: Annual comparison with peers

	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	FY29E	FY30E	FY25E-30E CAGR (%)
Refining Throughput (MMT)													
IOCL	71.8	69.4	62.4	67.7	72.4	73.3	71.7	68.8	76.9	85.5	85.5	85.5	3.6
BPCL	36.7	39.3	33.8	37.5	38.2	40.2	40.5	39.9	39.9	39.9	43.1	43.1	1.2
HPCL	18.5	17.2	16.4	14.0	19.1	22.3	25.3	25.7	27.0	27.0	27.0	27.0	1.3
Throughput Growth (YoY%)													
IOCL	4.1	(3.3)	(10.2)	8.5	7.0	1.2	(2.2)	(4.1)	11.8	11.2	0.0	0.0	
BPCL	28.7	7.1	(14.0)	10.9	1.9	5.1	0.9	(1.6)	0.0	0.0	8.0	0.0	
HPCL	1.6	(7.1)	(4.4)	(14.9)	36.7	17.0	13.2	1.8	4.8	0.0	0.0	0.0	
GRM (\$/bbl)													
IOCL	5.4	0.1	5.6	11.3	19.5	12.1	4.8	5.5	6.5	7.5	8.5	8.5	12.1
BPCL	4.6	2.5	4.1	9.7	20.2	14.1	6.8	6.0	7.0	7.0	7.0	7.0	0.5
HPCL	5.0	1.0	3.9	7.2	12.1	9.1	5.7	6.8	8.0	8.0	8.0	8.0	7.0
Marketing sales volume (MMT)													
IOCL	85.1	84.4	77.9	83.9	92.6	88.5	89.8	94.8	98.1	100.6	103.1	105.6	3.3
BPCL	45.0	45.7	40.7	44.6	50.2	52.2	53.6	56.5	58.4	60.5	62.7	65.0	3.9
HPCL	38.7	39.6	36.6	39.1	43.5	46.8	49.8	52.1	54.6	57.2	60.1	63.0	4.8
Volume Growth (%)													
IOCL	0.9	(0.9)	(7.6)	7.7	10.4	(4.5)	1.5	5.6	3.5	2.5	2.5	2.5	
BPCL	4.1	1.7	(11.0)	9.7	12.5	3.9	2.7	5.3	3.4	3.5	3.6	3.7	
HPCL	4.8	2.4	(7.7)	7.0	11.0	7.8	6.4	4.6	4.7	4.8	4.9	5.0	
Core Marketing margin (INR/ltr)													
IOCL	4.6	5.6	5.0	2.9	(1.8)	5.9	5.8	5.9	6.0	6.1	6.2	6.4	2.0
BPCL	4.6	4.8	5.6	4.3	0.5	7.0	6.4	5.9	5.9	5.8	5.8	5.7	(2.1)
HPCL	4.4	4.6	6.5	4.5	0.9	7.4	6.3	6.6	6.4	6.5	6.6	6.7	1.4
Number of Retail outlets (No.)													
IOCL	27,702	29,085	32,062	34,559	36,559	38,559	40,221	43,221	46,221	48,221	50,221	52,221	5.4
BPCL	14,802	16,234	18,637	19,887	21,387	22,887	24,387	25,887	27,387	28,887	30,387	31,887	5.5
HPCL	15,440	16,476	17,226	18,476	21,186	22,022	23,747	25,247	26,747	28,247	29,747	31,247	5.6

Source: Company, Nuvama Research

Exhibit 13: Global refining peer comps

Company	Mcap (USD mn)	Adjusted EPS (LC)			EV/EBITDA(x)			ROE (%)			P/B (x)	P/E (x)	Div yield (%)	EPS CAGR (%)
		FY25	FY26E	FY27E	FY25	FY26E	FY27E	FY25	FY26E	FY27E	FY27E	FY27E	FY26E	FY25-27E
India OMC														
Indian Oil Corporation Limited	22,760	10.9	13.2	18.2	10.5	8.0	6.5	8.3	9.7	12.3	1.1	7.7	2.8	29.1
Bharat Petroleum Corporation Limited	15,864	34.9	32.1	38.4	7.4	6.9	5.5	17.5	14.6	15.1	1.1	8.3	3.0	5.0
Hindustan Petroleum Corporation Limited	9,961	31.6	54.1	59.9	6.5	5.0	4.5	13.7	20.9	20.2	1.3	6.8	4.4	37.6
India OMC-Mean					8.2	6.6	5.5	13.2	15.1	15.9	1.2	7.6	3.4	23.9
India Refining														
Reliance Industries Limited	2,14,220	51.5	64.0	68.4	13.1	11.7	9.9	8.5	9.9	9.8	1.9	20.3	0.5	15.2
Chennai Petroleum Corp Ltd	1,076	5.6	89.3	95.8	13.9	4.4	3.9	1.0	15.8	15.6	1.0	6.6	6.3	NM
Mangalore Refinery & Petrochemicals Ltd	2,467	(0.2)	7.8	11.5	15.3	7.9	6.1	(0.2)	10.1	13.4	1.4	10.8	1.2	NM
India Refining-Mean					14.1	8.0	6.7	3.1	11.9	12.9	1.4	12.5	2.7	15.2
US Refining														
Marathon Petroleum Corp	49,169	8.6	8.4	11.6	7.8	8.2	7.4	14.7	13.6	21.0	2.8	14.0	2.3	15.7
Phillips 66	49,538	6.0	5.1	10.4	10.3	9.5	7.7	9.8	7.7	14.9	1.7	11.7	3.9	31.5
Valero Energy Corp	42,295	7.8	7.4	10.3	8.0	8.2	7.0	9.7	8.6	13.0	1.7	13.2	3.3	14.8
US Refining-Mean					8.7	8.6	7.3	11.4	10.0	16.3	2.1	13.0	3.2	20.7
Europe Refining														
Rubis	3,471	3.4	3.1	3.2	6.6	6.3	6.2	11.8	10.7	10.8	1.0	8.9	7.2	(2.2)
Neste OYJ	13,152	0.4	0.3	0.8	11.4	11.4	8.6	3.0	3.3	8.1	1.4	18.1	1.5	51.5
Dcc Plc	6,192	4.8	4.5	5.1	5.9	6.3	5.9	13.5	14.0	15.0	1.5	9.2	4.4	3.1
Europe Refining-Mean					8.0	8.0	6.9	9.4	9.3	11.3	1.3	12.1	4.4	17.5
South Korea Refining														
SK Innovation Co Ltd	11,880	(12,410)	(8,410)	1,556	19.1	17.3	11.3	(5.6)	(4.7)	0.7	0.7	70.1	2.0	NM
S-Oil Corp	4,968	37	660	4,865	11.0	13.6	8.0	0.0	0.6	5.7	0.8	12.6	0.8	NM
South Korea Refining-Mean					15.0	15.5	9.7	(2.8)	(2.0)	3.2	0.7	41.3	1.4	
APAC Refining														
Vietnam National Petroleum	1,833	2,325	1,780	2,501	9.6	9.2	6.6	11.3	8.6	11.9	1.8	15.2	3.7	3.7
Binh Son Refining	2,685	402	760	1,077	14.8	15.9	13.4	2.3	3.2	4.3	1.2	21.1	NA	63.7
Petrochina	2,16,030	0.9	0.9	0.9	4.0	4.4	4.3	11.1	10.3	10.1	0.8	7.9	6.4	(1.3)
Sinopec	90,858	0.5	0.4	0.4	4.7	5.2	4.8	6.8	5.7	6.3	0.6	9.3	6.2	(2.3)
APAC Refining-Mean					8.3	8.7	7.3	7.9	7.0	8.1	1.1	13.4	5.4	15.9
Global Refining - Mean					10.4	9.2	7.2	7.0	8.5	11.3	1.3	16.4	3.4	18.7

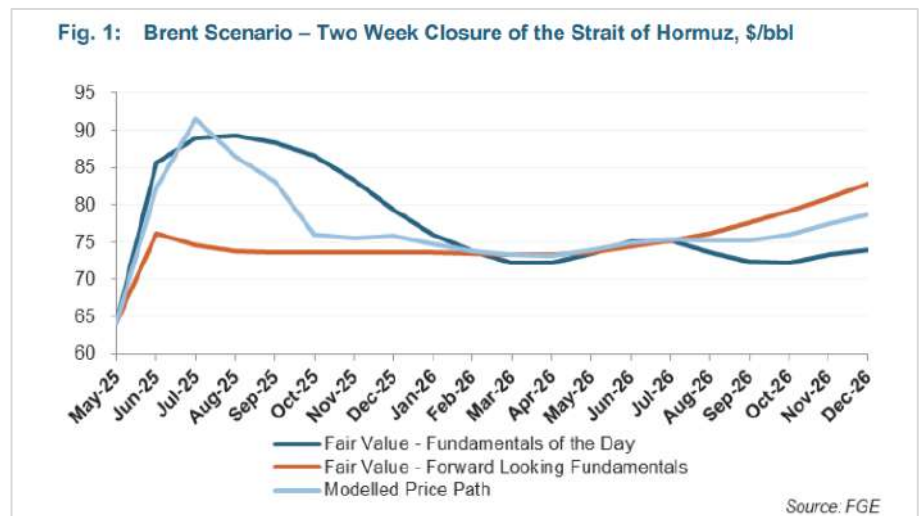
Source: Company, Nuvama Research, Bloomberg

Oil: Geopolitics driving near-term strength

War premium pushing up near-term oil prices

Oil prices veered towards USD80/bbl before retracing as a upshot of Israel's attack on Iran, factoring in a war premium and a risk of closure of 20mbpd of supply in the near term on potential closure of the Strait of Hormuz. In the unlikely event of a temporary closure, oil prices could spike to USD100/bbl. However, mitigating measures such as accelerated unwinding of OPEC+ production cuts and use of strategic reserves could cushion the impact to USD92/bbl on a monthly average basis. Even if the market sees only a 30% risk of closure, that can still be enough to fuel prices towards USD85/bbl for the rest of June.

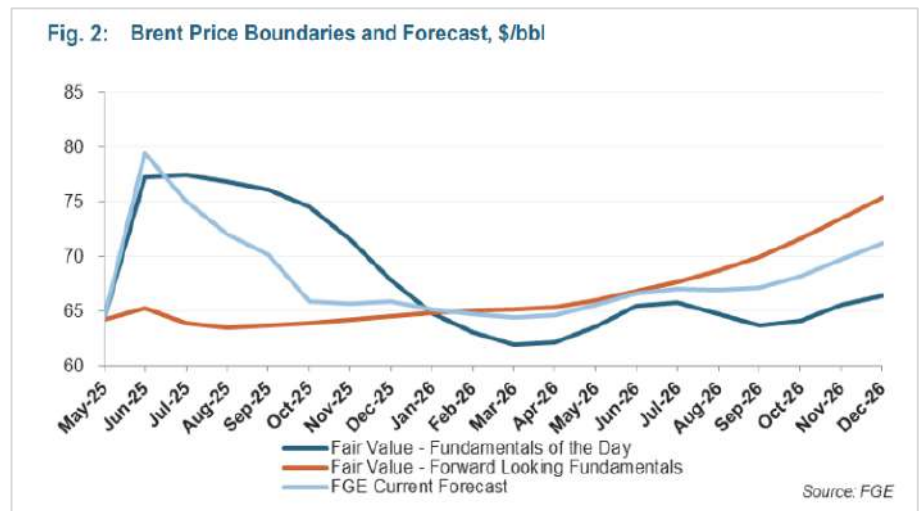
Exhibit 14: A two-week closure of the Strait could see prices averaging USD92/bbl



Source: FGE

FGE has increased its floor price for the rest of 2025 by USD10/bbl to USD65–70/bbl on discounting of war premium, risk of closure of the Strait of Hormuz and greater potential for loss of Iranian supply due to a potential snapback of sanctions on Iran.

Exhibit 15: Floor price increased by USD10/bbl to USD65–70/bbl for rest of 2025

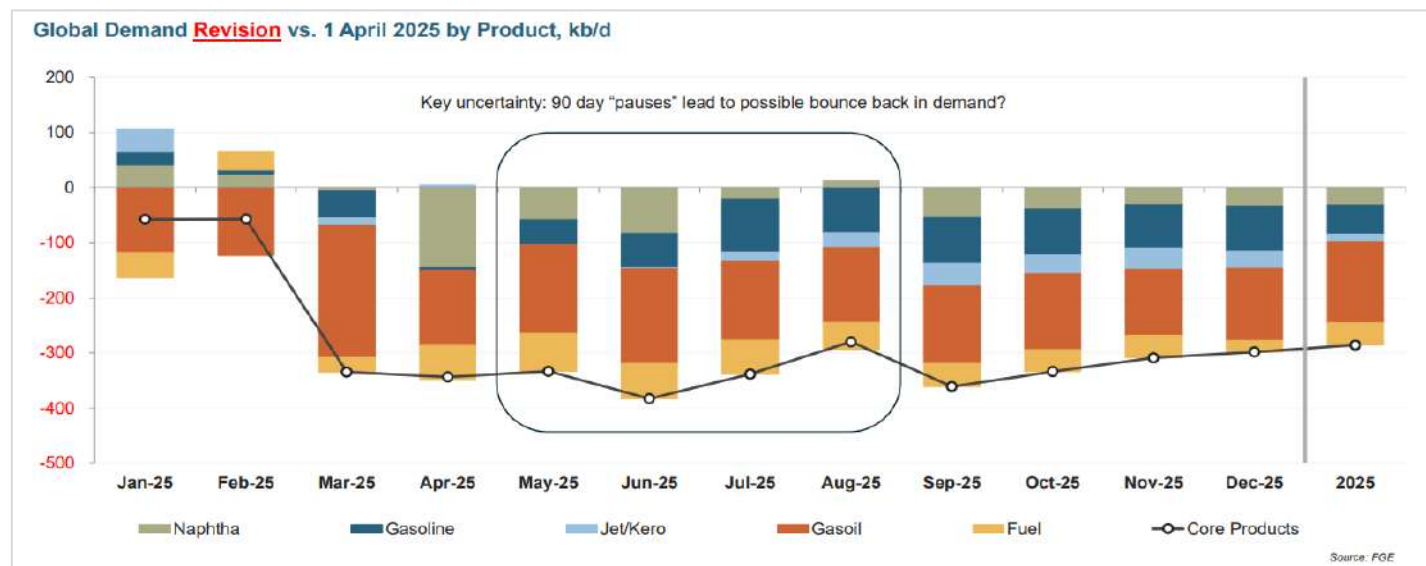


Source: FGE

Elevated OPEC+ spare capacity; tariff shocks suppressing oil prices

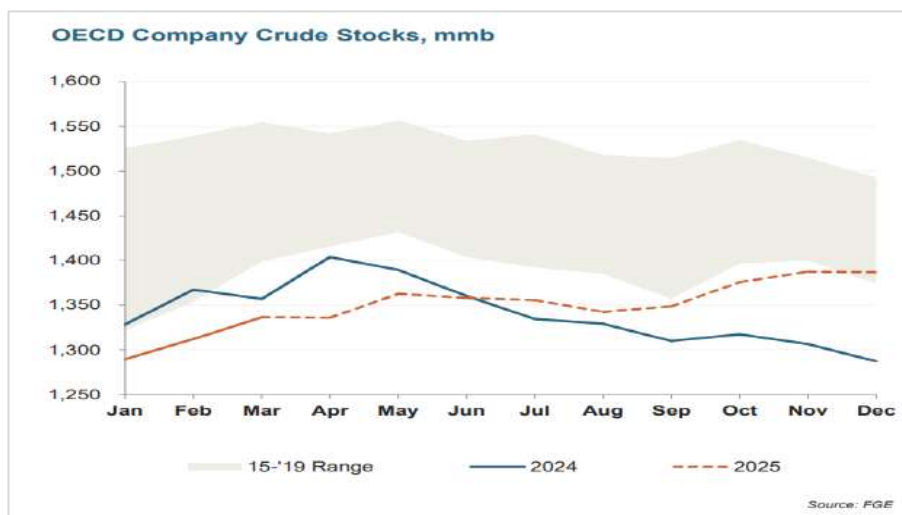
Crude oil prices have been subdued largely on elevated OPEC+ spare capacity and Liberation Day tariff shocks from the Trump administration sparking concerns over economic growth, which prompted cuts in oil demand forecast. However, tight crude inventories in OECD countries and geopolitical tensions have supported oil prices.

Exhibit 16: Oil demand revised lower following announcement of Liberation Day tariffs; growth seen at ~700kbpd in Q2–Q4CY25



Source: FGE

Exhibit 17: Tightness in crude inventory supports crude oil prices



Source: FGE

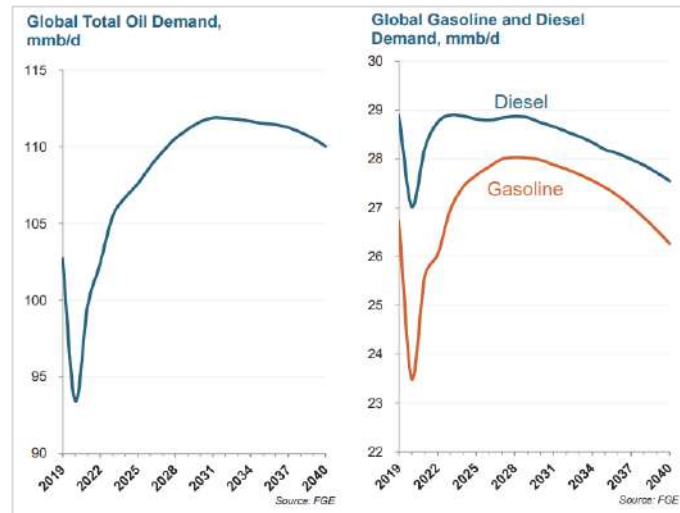
Oil demand to peak in 2030s; current cost of alternatives excessive

FGE expects oil demand to peak in the 2030s with about 4mbpd of growth yet to crystallise before growth plateaus and then reduces after reaching 110mbpd in 2040. Chinese oil demand is expected to peak in 2028/29E, primarily due to rapid adoption of EVs, and pan-Asia oil demand is set to peak in the 2040s.

Importantly, the current cost of alternatives is excessive and unfeasible for rapid adoption without sustained major government support. Only electricity use in road transport can compete with conventional gasoline and diesel after considering taxes on oil products.

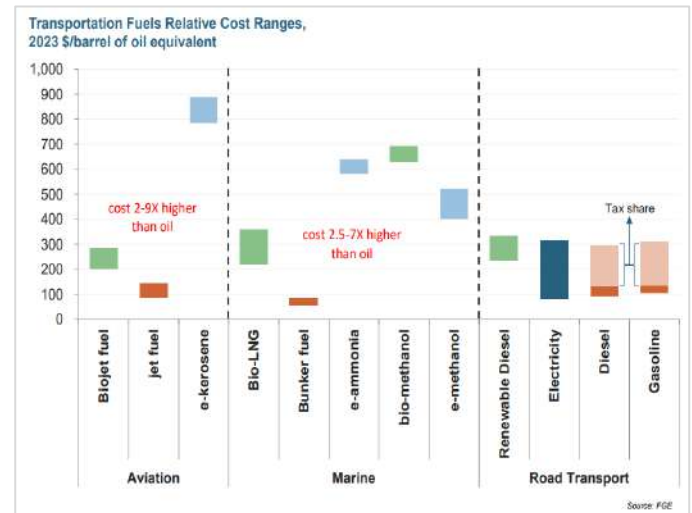
- Renewable diesel (RD) is expensive, but can compete with conventional diesel (CD), particularly if RD is subsidised and CD taxed.
- SAF is up to three times more expensive than conventional jet fuel.
- Bio-LNG is up to four times more expensive than conventional bunker fuel while hydrogen-based synthetic fuels are generally prohibitively expensive.

Exhibit 18: Oil demand peak in 2030s; ~4mbpd growth to unfold



Source: FGE

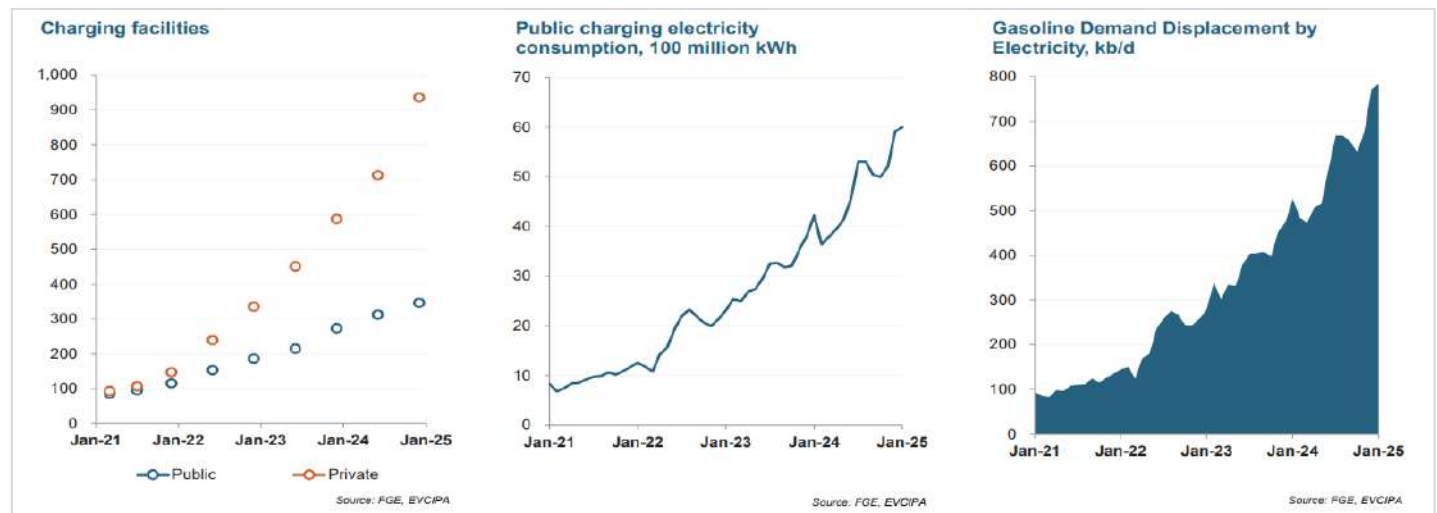
Exhibit 19: Cost of alternatives to oil too high, except for EVs



Source: FGE

*led by robust EV adoption

Exhibit 20: Chinese gasoline demand replacement owing to rapid EV adoption has been on the rise for years



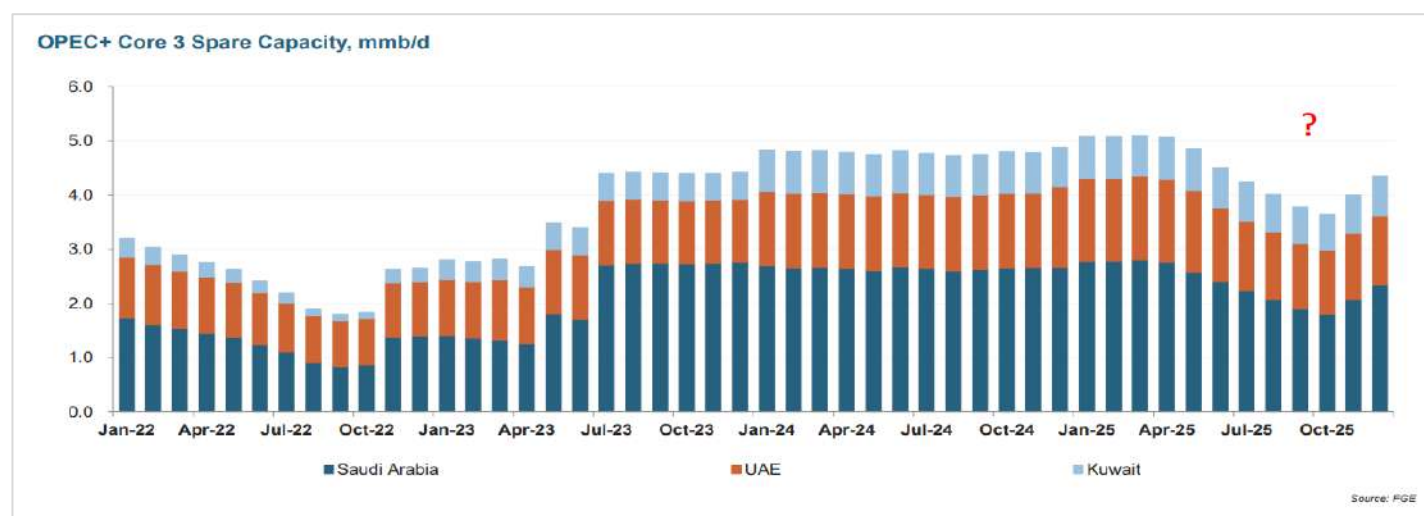
Source: FGE

Managing its spare capacity a continuing challenge for OPEC+

OPEC+'s spare capacities remain high. It has been cutting production since 2022 to keep the market in balance, which has increased OPEC+'s core spare capacity to as high as ~5mbpd. At high oil prices, the spare capacity has declined to as low as ~2mbpd. However, in the current scenario, despite all the ongoing geopolitical concerns, there is cushion from high spare capacity, which has restricted any material spike in crude oil prices.

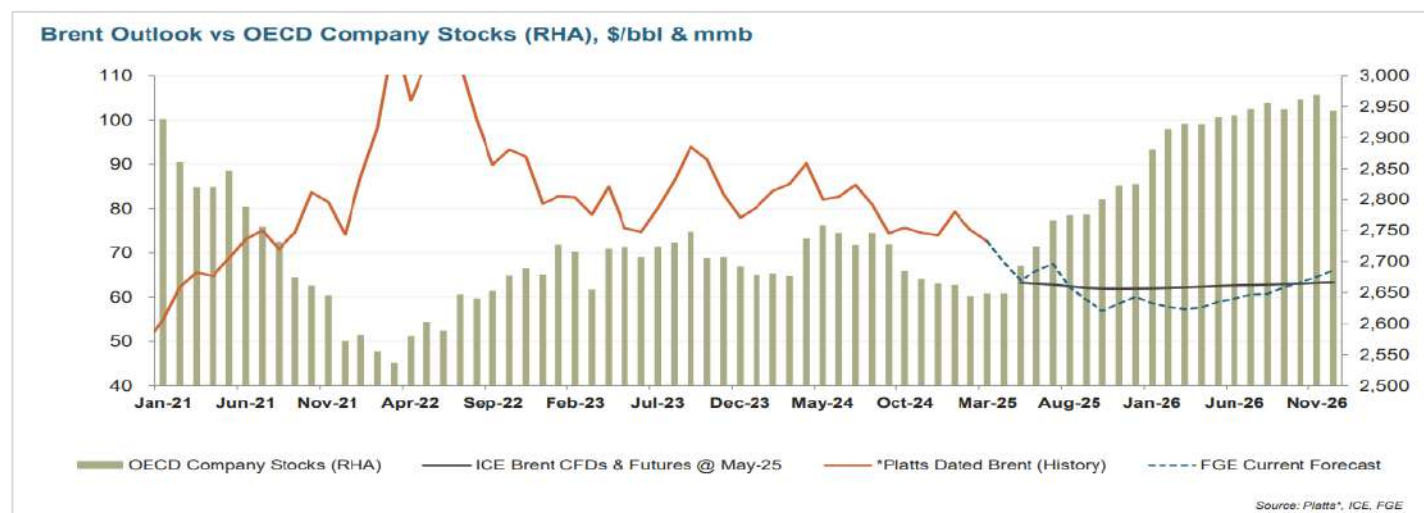
FGE believes crude oil prices could drop down to USD60/bbl levels as the impact of production hikes is felt a few months from now once seasonal demand from the North America driving season tails off.

Exhibit 21: OPEC's core spare capacity above 4mbpd



Source: FGE

Exhibit 22: OPEC strategy seems to be shifting as OECD inventories are allowed to build up



Source: FGE

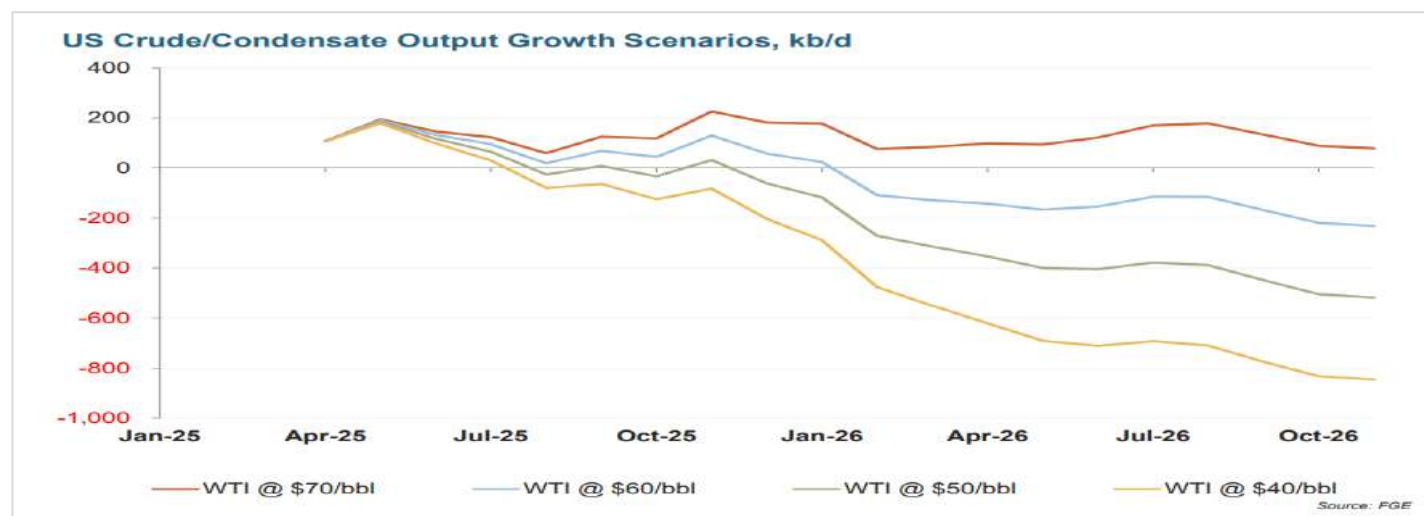
Price more important for US energy supplies than policy

Trump 2.0 aims to alleviate inflationary pressures in energy prices by increasing US output and reducing prices. The administration has planned to:

1. open new areas to drilling—but most shale areas are not on federal land;
2. reduce regulatory burdens in areas such as methane emissions, which seems to be a mixed blessing as it can damage the US oil/LNG “brand”; and
3. speed up regulatory process for new pipelines and infrastructure, but benefits are expected over the medium to long term.

However, history shows that price is the most important driver of growth in US energy production. WTI above USD70/bbl sees growth, whereas oil below USD60/bbl results in flattening/declines. Large producers can maintain output and even grow marginally at USD50–60/bbl, while hedging can limit production losses in the short term.

Exhibit 23: Price is more important for US energy producers with growth in supply seen only when WTI is beyond USD70/bbl

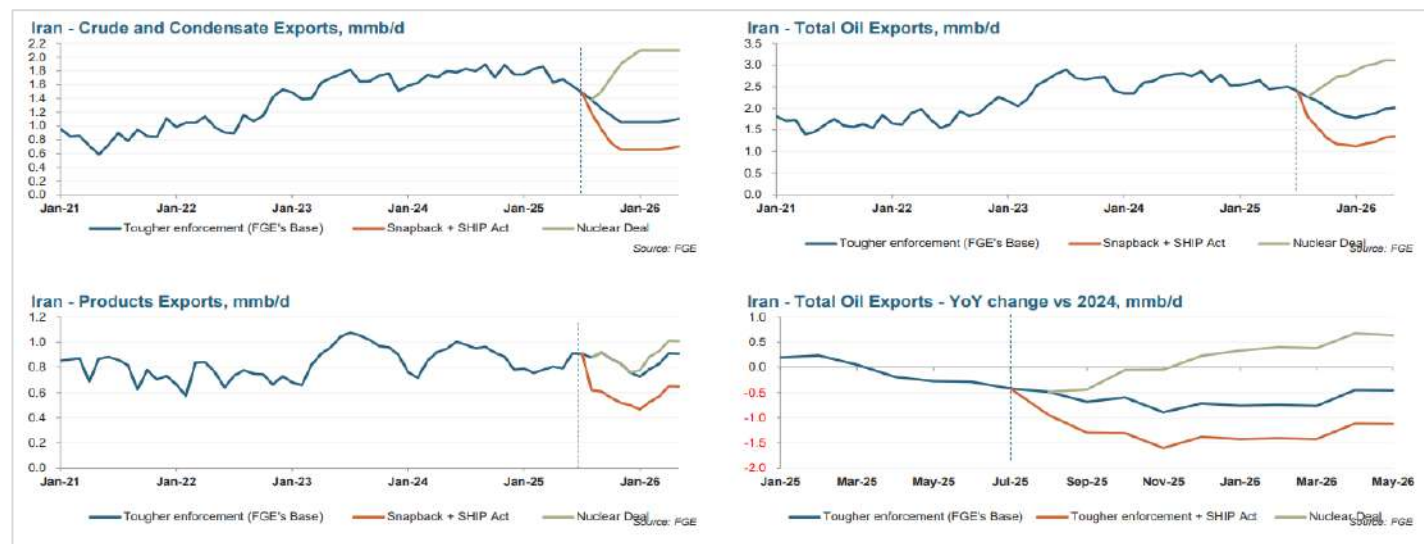


Source: FGE

Iranian crude supply under threat of disruption

Iran's oil production has hit a 40-year high of late led by elevated Chinese buying. The Trump administration might target (shipping) ports by imposing sanctions pertaining to trading in Iranian oil, thereby creating widespread friction and a potential spike in oil prices. Furthermore, the likelihood of a snapback of full sanctions is increasing due to the ongoing geopolitical tensions, reducing FGE's Iranian supply estimates by 300kbpd for Q4CY25 and 2026.

Exhibit 24: Iran crude and product exports scenario analysis



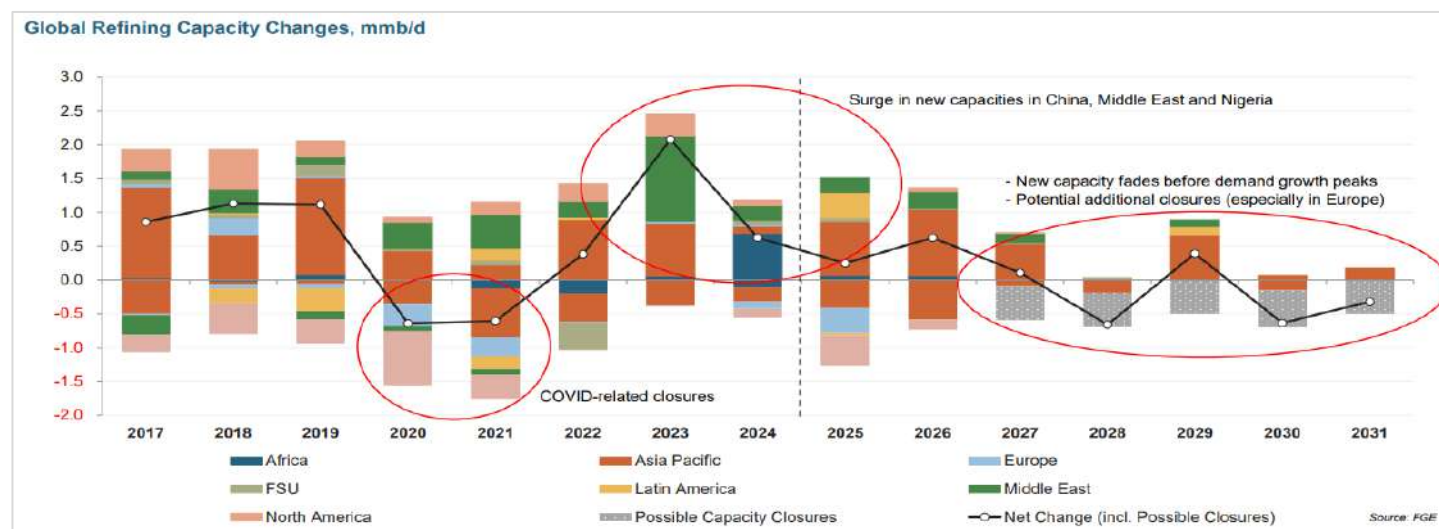
Source: FGE

Refining: Bright long-term prospects

Negative capacity-adds beyond CY27E

Global refinery capacity surged in CY23 led by lucrative margins in the wake of the post-covid supply deficit and the Russia-Ukraine conflict. These capacity additions, particularly in the Middle East, have led to the current subdued margin environment. However, post-CY27E, net global additions are expected to turn negative as new capacity-adds would fade before demand growth peaks out.

Exhibit 25: Refinery capacity changes (mbpd)

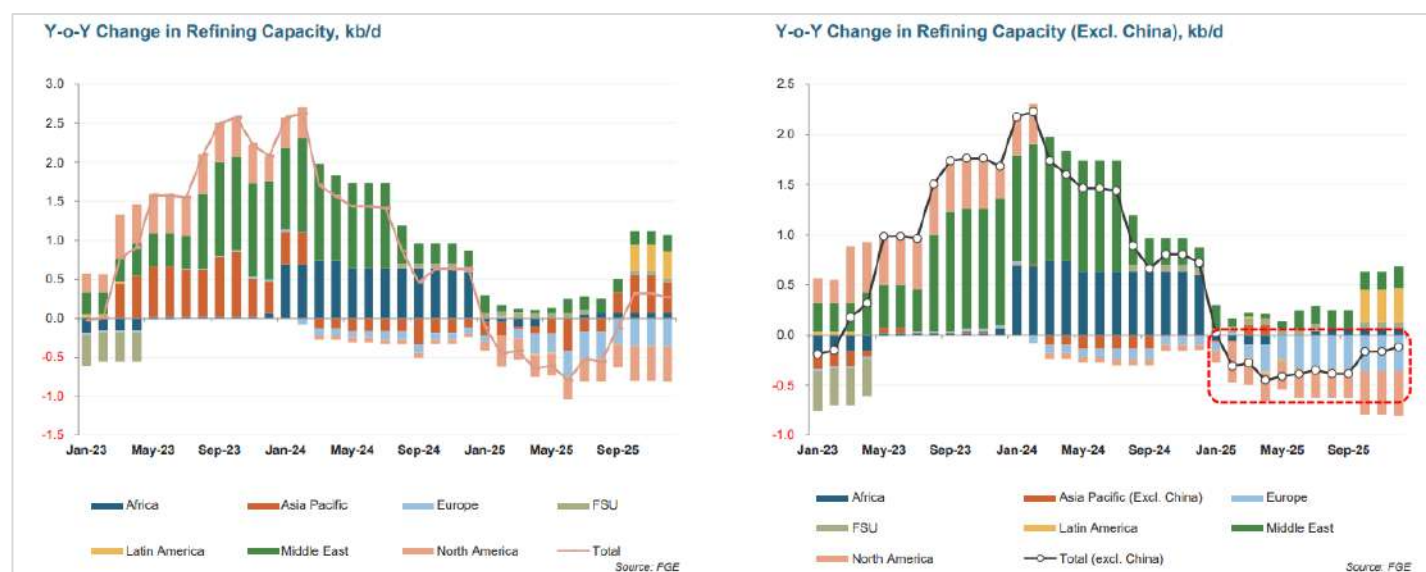


Source: FGE

Current GRMs elevated; near-term challenges persist

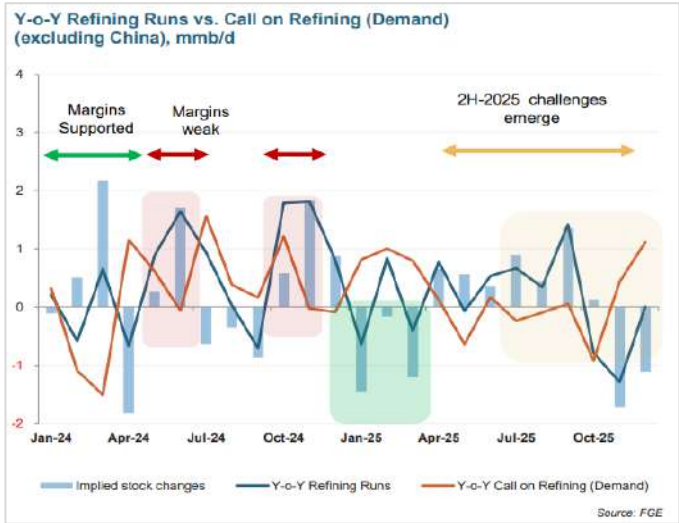
Current Singapore GRM of USD6–7/bbl is driven by seasonal demand on account of the driving season in North America. That is however expected to weaken during the course of the year as seasonal demand wanes and product inventory loosens—on lower demand and increased run rates from ramp-up of recent refineries.

Exhibit 26: CY25 may see net closures of refining capacity (ex-China) primarily in North America and Europe



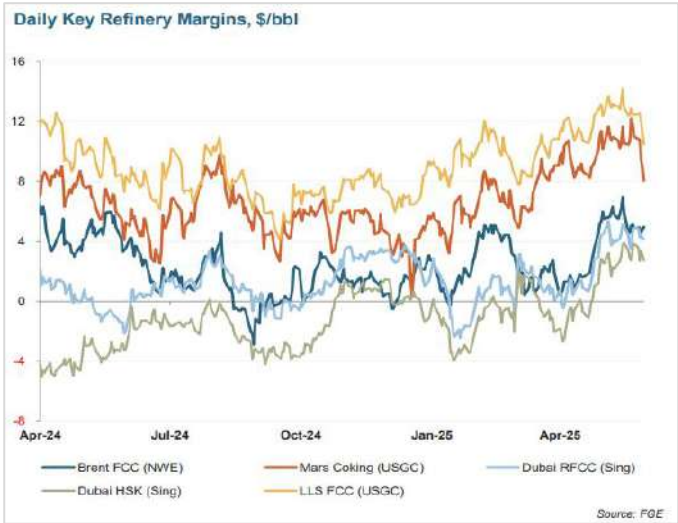
Source: FGE

Exhibit 27: YoY refining runs versus call on refining



Source: FGE

Exhibit 28: Daily refinery margins over last few months



Source: FGE

Company Description

Indian Oil Corporation (IOCL) is the largest oil marketing company (OMC) in India with a market share of ~47%. It also has the largest network of retail outlets (more than 35,000) and largest refining capacity at 80.7mtpa in the country. IOC has commissioned a 15mtpa refinery at Paradip, which is the most complex PSU refinery. The company also has a large presence in pipelines and chemicals.

Investment Theme

Among OMCs, IOCL's refineries are better in terms of complexity and, on average, have generated higher refining margins. The Paradip refinery, on full capacity utilisation, will consistently generate GRMs at a premium to Singapore benchmarks given its high complexity, adding to the company's overall refining margins.

IOCL enjoys the first-mover advantage and has a strong presence in the high entry barrier rural areas (~26%). This would enable it to ride robust rural demand growth.

We anticipate the golden era of refining to kick off CY24 onwards, enabling GRMs of >USD10/bbl. This shall improve earnings visibility in the long run.

With refining environment remaining subdued in the near term and the impact of LPG under recoveries, the peak earnings seen in FY24 are likely to deteriorate further. Thus, our downgrade to a REDUCE is panning out as highlighted previously [Irrationality prompt downgrade](#)

Key Risks

- Volatility in crude oil price due to geopolitical concerns remains a key risk
- Although we expect the deregulation regime to continue, a spate of state elections could herald a return of regulation of auto fuel prices, especially in the face of high oil prices.
- Investment in capital-intensive projects could result in lower returns.

Additional Data

Management

Chairman	Shri A S Sahney
Director (Pipelines)	Shri Nachimuthu Senthil Kumar
Director (Marketing)	Shri Satish Kumar Vaduguri
Director (Finance)	Shri Anuj Jain
Auditor	KHANDELWAL JAIN & CO, KG SOMANI & CO LLP, M K P S & ASSOCIATES, KOMANDOOR & CO LLP

Holdings – Top 10*

	% Holding		% Holding
Republic of Ind	51.50	Vanguard Group	1.18
Oil & Natural G	14.20	SBI Funds Manag	1.01
Life Insurance	6.46	BlackRock Inc	0.77
Oil India Ltd	5.16	ICICI Prudentia	0.54
IOC SHARES TRUS	2.48	Jupiter Fund Ma	0.46

*Latest public data

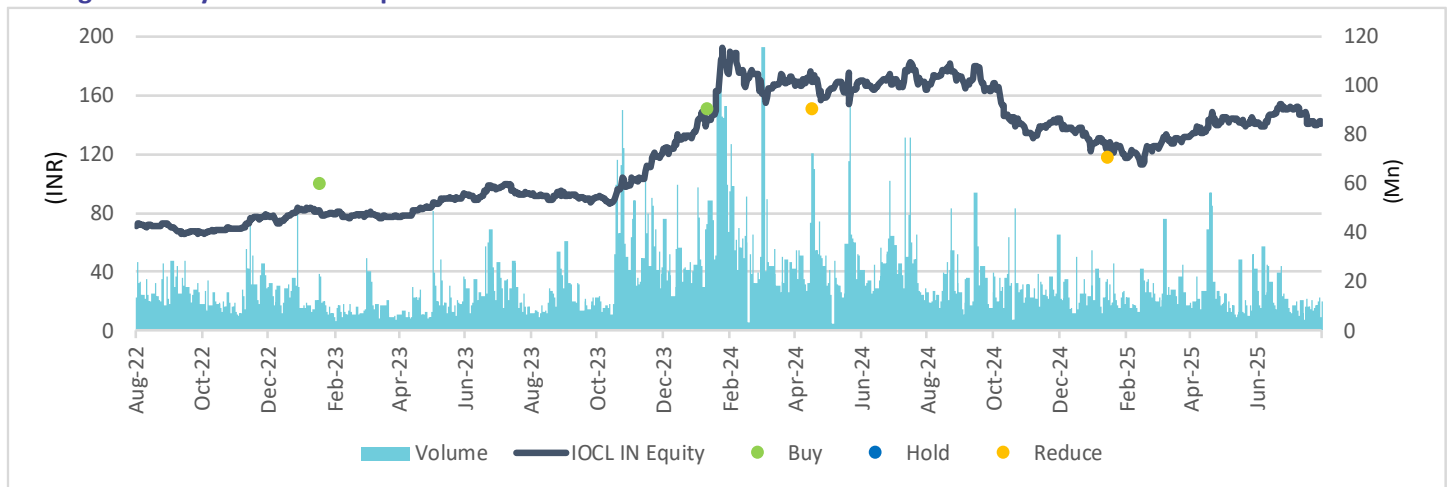
Recent Company Research

Date	Title	Price	Reco
02-May-25	Refining segment outperforms; <i>Result Update</i>	143	Reduce
28-Jan-25	Earnings deteriorate further; <i>Result Update</i>	127	Reduce
28-Oct-24	Washout quarter; peak earnings behind ; <i>Result Update</i>	147	Reduce

Recent Sector Research

Date	Name of Co./Sector	Title
14-Aug-25	BPCL	Marketing segment offsets weak refining; <i>Result Update</i>
13-Aug-25	ONGC	Beats Q1; guidance cut déjà vu; <i>Result Update</i>
12-Aug-25	GSPL	Margin-driven beat; volumes suffer; <i>Result Update</i>

Rating and Daily Volume Interpretation



Source: Bloomberg, Nuvama research

Rating Rationale & Distribution: Nuvama Research

Rating	Expected absolute returns over 12 months	Rating Distribution
Buy	15%	198
Hold	<15% and >-5%	70
Reduce	<-5%	36

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