

SPANDANA SPOORTY FINANCIAL

RESULT UPDATE

KEY DATA

Rating	HOLD
Sector relative	Neutral
Price (INR)	292
12 month price target (INR)	300
52 Week High/Low	804/215
Market cap (INR bn/USD bn)	21/0.2
Free float (%)	44.8
Avg. daily value traded (INR mn)	165.9

SHAREHOLDING PATTERN

	Mar-25	Dec-24	Sep-24
Promoter	48.1%	48.1%	55.8%
FII	19.8%	21.7%	22.6%
DII	6.5%	6.3%	7.3%
Pledge	0.0%	0.0%	0.0%

FINANCIALS

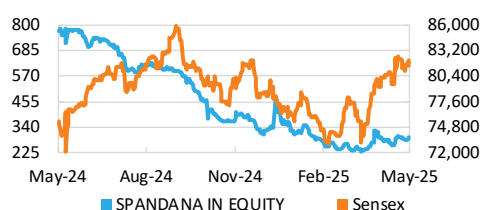
(INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Revenue	15840	14918	10614	13153
PPoP	9300	6075	1557	3037
Adjusted profit	5008	(10352)	(2943)	682
Diluted EPS (INR)	70.2	(145.2)	(41.3)	9.6
EPS growth (%)	39.23	nm	71.6	nm
RoAE (%)	14.8	(33.0)	(11.8)	2.9
P/E (x)	4.1	nm	nm	30.3
P/ABV (x)	0.6	0.8	0.9	0.9

CHANGE IN ESTIMATES

	Revised estimates	% Revision
Year to March	FY26E	FY26E
Revenue	10614	-33.4
PPoP	1557	-73.3
Adjusted profit	(2943)	-204.3
Diluted EPS (INR)	(41.3)	-204.3

PRICE PERFORMANCE



Loss in FY25; recovery from H2FY6E

Spandana reported a net loss of INR4.3bn for Q4FY25, versus a loss of INR4.4bn QoQ, driven by a sharp slowdown in AUM/disbursal growth, elevated stress loans and a high write-off of INR6.5bn versus INR6.8bn QoQ. It also made a prudent provision of INR680mn on SR. The company has clarified that there was no forensic audit; there was an RBI audit, which happens at other MFIs as well.

We are cutting earnings sharply. The MFI stress is likely to peak in Q1FY26. The Board has approved raising of confidence capital of INR7.5bn with the promoters likely to participate. Our revised TP works out to INR300/0.9x BV FY26E (earlier INR335/0.8x); retain 'HOLD'. FY26 guidance: 20% AUM growth and recovery from H2FY26E.

Elevated stress and write-offs

By value, stage 2 edged down, but stays elevated at 9.2%. Spandana made a big write-off of INR6.5bn versus INR6.8bn QoQ. Due to the write-off, GS3 fell QoQ. GS3 stood at 5.6% at end of March-25. Despite elevated stress, the company has maintained a PCR of 79% on stage 3. ECL/EAD stood at 9.65%. Stage 1 stood at 2.6%; management expects 60% of this to flow to higher stages. The current book net CE has improved from 97.8% in December to 98.6% with weak CE in KT and overlapping AP. The proportion of Spandana +2 lenders stands at 21.5% in Apr-25, higher than 20% in Dec-24, while Spandana +3 stood at 20%. The company has introduced strict guardrails. They have stopped lending to new credit borrowers and do not give new loans to borrowers with 30+ DPD. Measures to improve recovery and CE have been taken too. Spandana provided for INR680mn on SR as a prudential measure. It has denied reports of a forensic audit, and clarified there was an RBI audit.

Sharp sequential decline in AUM and NII while opex fell

AUM plunged 24% QoQ/43% YoY. Disbursals fell off 75% QoQ. Though implementation of guardrails was deferred by SRO to Apr-25, Spandana was live with credit rules in conformity with guardrails from Jan-25, leading to sharp decline in disbursals. Yield declined 40bp QoQ. CoF inched down 10bp QoQ to 12.1%. NIM decreased 60bp QoQ. NII came off 25% QoQ. Opex declined 1% QoQ. Opex/AUM declined marginally to 10.4% from 10.5%. Operating profit contracted 67% QoQ. Provisions dipped 9% QoQ. Spandana posted a pre-tax loss of INR5.8bn and a post-tax loss of INR4.3bn. Management guided FY26 loan officer productivity would improve and AUM would grow 20%. Recovery in stress loans could happen in H2FY26E. The company has approval to raise equity of INR7.5bn, part of which would be a rights issue (potentially by Q2FY26). The company has adequate liquidity.

Financials

Year to March	Q4FY25	Q4FY24	% Change	Q3FY25	% Change
Net Revenue	2,335	4,536	-48.5	3,403	-31.4
Pre-provisioning Profits	251	2,593	-90.3	752	-66.6
Reported Profits	-4,343	1,287	-437.6	-4,403	nm
EPS	-60.9	18.1	-437.3	-61.7	nm

Financial Statements

Income Statement (INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Net interest income	13,113	12,621	8,020	10,224
Non interest income	2,727	2,298	2,594	2,929
Net revenues	15,840	14,918	10,614	13,153
Operating expense	6,540	8,843	9,058	10,116
Employee exp.	4,732	6,318	6,981	7,819
Other opex	1,808	2,525	2,077	2,297
Preprovision profit	9,300	6,075	1,557	3,037
Provisions	2,594	19,863	8,000	2,124
PBT	6,706	(13,788)	(6,443)	913
Taxes	1,699	(3,436)	(3,500)	231
PAT	5,008	(10,352)	(2,943)	682
Extraordinaries	0	0	0	0
Reported PAT	5,008	(10,352)	(2,943)	682
Diluted EPS (INR)	70.2	(145.2)	(41.3)	9.6

Important Ratios (%)

Year to March	FY24A	FY25A	FY26E	FY27E
Net interest margins	14.0	13.4	12.3	12.5
Tax rate	25.3	24.9	54.3	25.3

Valuation Metrics

Year to March	FY24A	FY25A	FY26E	FY27E
Diluted PE (x)	4.1	nm	nm	30.3
Price/BV (x)	0.6	0.8	0.9	0.9

Source: Company and Nuvama estimates

Balance Sheet (INR mn)

Year to March	FY24A	FY25A	FY26E	FY27E
Equity capital	713	713	713	713
Reserves	35,736	25,620	22,676	23,358
Net worth	36,449	26,333	23,389	24,071
Deposits	0	0	0	0
Borrowings	94,246	56,556	67,868	82,120
Other liabilities	3,130	2,046	2,246	2,465
Total	1,33,825	84,935	93,503	1,08,656
Assets				
Loans	1,10,143	57,084	70,784	84,941
Investments	1,118	1,098	1,018	1,232
Cash & equi.	18,941	18,438	13,288	13,970
Fixed assets	300	312	344	378
Other assets	3,323	8,004	8,069	8,135
Total	1,33,825	84,935	93,503	1,08,656
BV/share (INR)	511.2	369.3	328.0	337.6

Balance Sheet Ratios (%)

Year to March	FY24A	FY25A	FY26E	FY27E
Credit growth	41.9	(48.2)	24.0	20.0
Gross NPA ratio	1.7	5.6	4.3	3.9

ROA Decomposition (%)

Year to March	FY24A	FY25A	FY26E	FY27E
NII/Assets	11.5	11.5	9.0	10.1
Net revenues/assets	13.9	13.6	11.9	13.0
Opex/Assets	(5.7)	(8.1)	(10.2)	(10.0)
Provisions/Assets	(2.3)	(18.2)	(9.0)	(2.1)
Taxes/Assets	(1.5)	3.1	3.9	(0.2)
Total costs/Assets	(9.5)	(23.1)	(15.2)	(12.3)
RoA	4.4	(9.5)	(3.3)	0.7
Equity/Assets	29.6	28.7	27.9	23.5
RoAE	14.8	(33.0)	(11.8)	2.9

Q4FY25 earnings call: Key takeaways

Management guidance

- Management guided for borrower/loan officer of ~340 for FY26 versus 228 at the end of FY25.
- They also guided for AUM/loan officer of ~INR11mn for FY26 from 6mn at the end of FY25. INR13–15mn AUM/loan officer is appropriate in management's view.
- The interim CEO explained that the industry is slated to grow by 10–15% while Spandana can look at 20% growth for FY26.
- Expect asset quality to stabilise by Q3/Q4 of FY26E.
- PCR expected to be maintained around 80%.
- Credit cost will be elevated in H1FY26E and should start normalising by H2FY26E.

Equity fund-raise and liquidity

- Equity raising plans of INR7.5bn was approved by shareholders in Mar-25 and is on track.
- Board committee formed to oversee capital-raise, including a possible rights issue in Q2FY26 with promoter participation.
- The company will make all the necessary announcements in due course, once all approvals are in place related to the fund-raise.
- Liquidity stood at ~INR20bn as of Mar-25, which is 24% of total cash & cash equivalents.
- The company has got necessary waivers from the lenders on certain covenant breaches, and liquidity should not be a constraint on future growth plans.

Reports on forensic audit

- The interim CEO addressed the rumours by mentioning that every microfinance company goes through regular audit by the RBI and in the process, they do suggest areas of improvement.
- He further reiterated that there has been no forensic audit on the company.
- There is discussion with the RBI on how the company looks at ARC transactions, but nothing other than that.

Measures taken to address asset quality issues

- The company has increased internal audit frequencies.
- It has also increased headcount for collections. Overall CE for March-25 was 99%, which dipped to around 97% in April-25 and May-25 (versus 97.5% for ex-KN).
- It has put in place a dedicated team of collection and loan officers for managing 90+ DPD collections.
- It is increasing engagement with field staff on various initiatives and trying to control attrition.
- Introduced credit checks in Jan-25, which go beyond industry guardrails and can now restart acquiring new borrowers gradually.

SPANDANA SPHOORTY FINANCIAL

Exhibit 1: Changes in estimates

	FY26E	FY26E	FY27E	FY26E
	Old	New	Introduced	% Change
NII, INR M	12,690	8,020	10,224	-36.8%
PAT, INR M	2,821	-2,943	682	-204.3%
EPS, INR	39.6	-41.3	9.6	-204.3%
BVPS, INR	423.3	328.0	337.6	-22.5%
Target price, INR	335	300		-10.4%
CMP		290		
% Change to CMP		3%		
Rating		HOLD		

Source: Company, Nuvama Research

Exhibit 2: Lender overlap

%	Feb-25	Mar-25	Apr-25
Only Spandana	30.0%	30.8%	30.5%
Spandana + 1	26.5%	27.2%	27.7%
Spandana + 2	20.5%	21.0%	21.5%
Spandana + ≥3	23.0%	21.0%	20.3%
Total	100.0%	100.0%	100.0%

Source: Company, Nuvama Research

Exhibit 3: Portfolio risk

Asset Classification	Q4FY25				Q3FY25			
	Loans Outstanding	% of Loans Outstanding	ECL Provision	Coverage	Loans Outstanding	% of Loans Outstanding	ECL Provision	Coverage
	INR mn	%	INR mn	%	INR mn	%	INR mn	%
Stage 1	53,580	85.18%	660	1.23%	72,250	87.51%	920	1.27%
Stage 2	5,780	9.19%	2,610	45.16%	6,310	7.64%	2,900	46.01%
31-60	3,260	5.18%	1,430	43.81%	3,890	4.71%	1,730	44.44%
61-90	2,520	4.01%	1,180	47.03%	2,430	2.94%	1,180	48.53%
Stage 3	3,540	5.63%	2,790	78.90%	4,000	4.84%	3,190	79.68%
Total	62,900	100.00%	6,070	9.65%	82,560	100.00%	7,010	8.50%

Source: Company, Nuvama Research

Exhibit 4: Impairment of financial instruments

INR bn	Q4FY25	Q3FY25	FY25
On technical write-off's	6,470	6,780	16,180
On GNPA	-390	-610	1,440
On stage 1, 2 & others	-560	240	1,580
Recovery of loans written-off	-170	-30	-280
Sub-total	5,340	6,370	18,920
On security receipts & others	680	260	940
Total	6,030	6,630	19,860

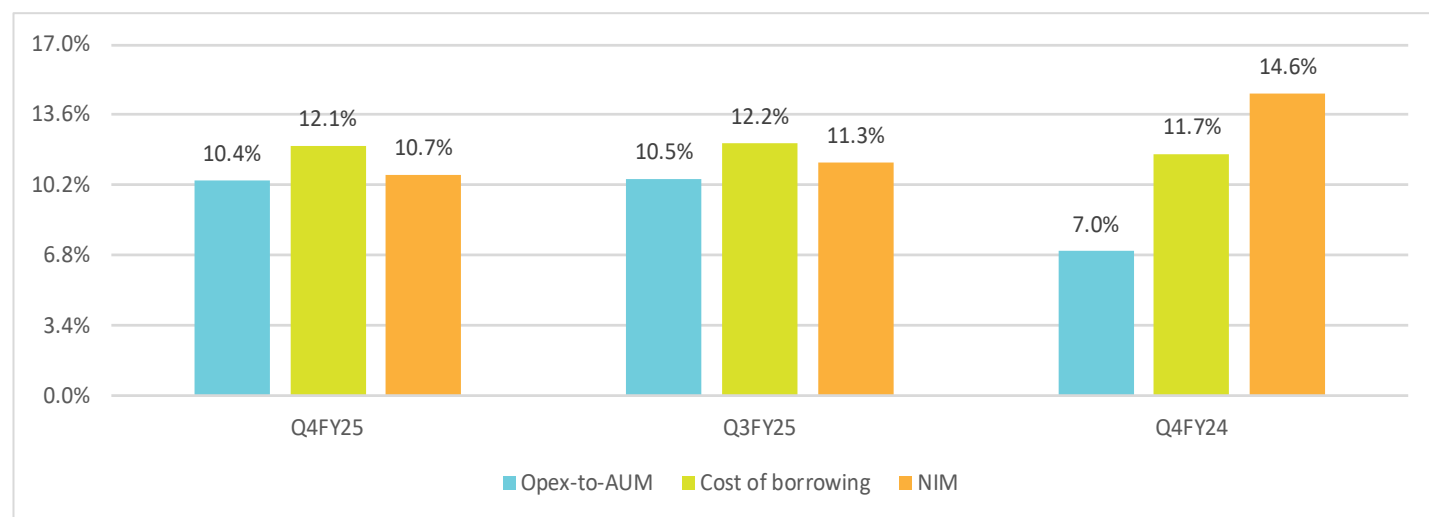
Source: Company, Nuvama Research

Exhibit 5: Asset quality

%	Q4FY25		Q3FY25	
	SSFL	Consolidated	SSFL	Consolidated
GNPA	4.85%	5.63%	4.85%	4.85%
NNPA	0.96%	1.19%	0.96%	0.98%
PCR	80.17%	78.90%	80.16%	79.68%

Source: Company, Nuvama Research

Exhibit 6: Yields, margins and cost to AUM



Source: Company, Nuvama Research

Exhibit 7: Financial snapshot

INR mn	Q4FY24	Q3FY25	Q4FY25	YoY %	QoQ %
Interest Income	6,352	5,029	3,907	-38.5%	-22.3%
Less: Interest expense	2,493	2,290	1,855	-25.6%	-19.0%
Net Interest Income	3,859	2,739	2,052	-46.8%	-25.1%
Other income	677	664	282	-58.3%	-57.5%
Total revenue	4,536	3,403	2,335	-48.5%	-31.4%
Employee Expenses	1,409	1,837	1,605	13.9%	-12.6%
Depreciation	70	56	72	3.2%	27.7%
Other Expenses	464	757	406	-12.5%	-46.4%
Total Operating expenses	1,943	2,651	2,083	7.2%	-21.4%
Operating profit (PPOP)	2,593	752	251	-90.3%	-66.6%
Less: Provisions	871	6,629	6,028	591.8%	-9.1%
Profit before tax	1,722	-5,876	-5,776	-435.5%	NM
Less: Tax	435	-1,474	-1,433	-429.4%	NM
Profit After tax	1,287	-4,403	-4,343	-437.6%	NM
Disbursement	39,700	14,430	3,650	-90.8%	-74.7%
AUM	1,19,730	89,360	68,190	-43.0%	-23.7%
Funds raised	34,280	8,720	4,730	-86.2%	-45.8%
Asset Quality, %					
GNPA	1.50%	4.85%	5.63%	413 bps	78 bps
NNPA	0.30%	0.98%	1.19%	89 bps	21 bps

Source: Company, Nuvama Research

Company Description

SSFL was incorporated in March 2003 as a non-deposit-taking NBFC and was later categorized by the RBI as NBFC-MFI. Now, SSFL is a leading rural-focused NBFC-MFI with a pan-India presence offering income generation loans under the joint liability group model, predominantly to women. Its fully owned subsidiary CRISS Financials provides non-MFI loans, mainly LAP and nano loans

Investment Theme

We cut earnings sharply. The MFI stress is likely to peak in Q1FY26. The Board has approved raising of confidence capital of INR 7.5bn with the promoters likely to participate. We downgrade TP to INR 300/0.9x BV FY26E from INR 335/0.8x. We maintain HOLD. The guidance is for 20% AUM growth and recovery from H2FY26E.

Key Risks

- Delay in normalization of operations and CE
- Continued high attrition
- Political and socioeconomic risks

Additional Data

Management

Chairman	Abanti Mitra
Interim CEO and CFO	Ashish Damani
COO	Vishal Sharma
CRO	Amit Anand

Holdings – Top 10*

% Holding		% Holding	
Goldman Sachs	3.76	ACM Global Fund	1.41
Sg India Alpha	3.57	Valiant Mauriti	1.20
Valiant Offshor	3.38		
Valiant FDI	2.51		
ICICI Prudentia	2.44		

*Latest public data

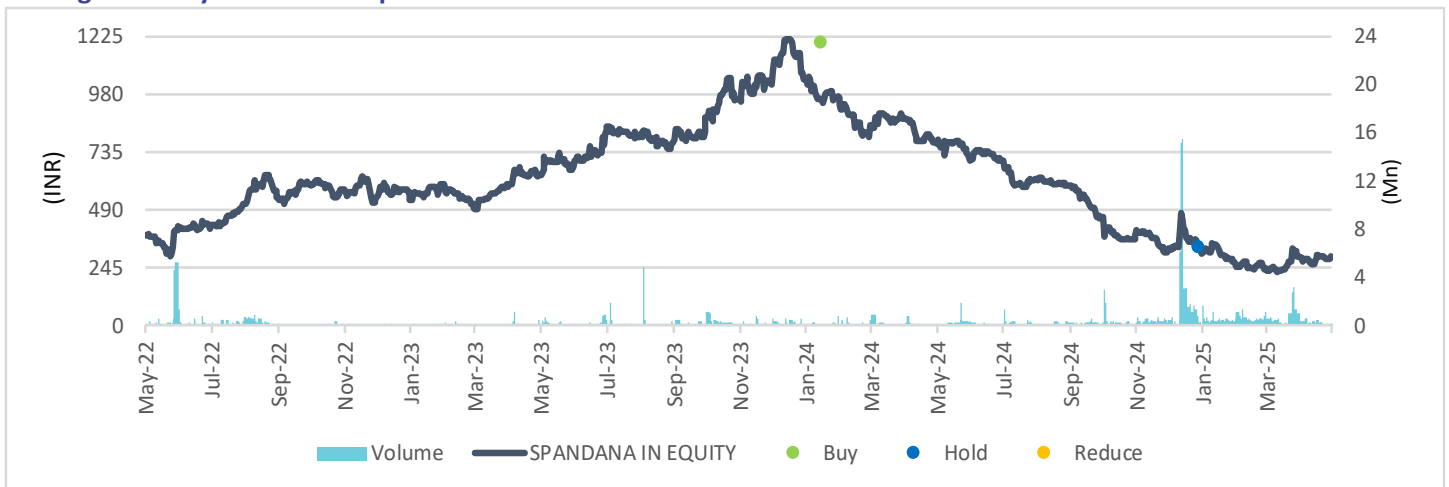
Recent Company Research

Date	Title	Price	Reco
23-Jan-25	Elevated stress and higher opex; <i>Result Update</i>	356	Hold
28-Oct-24	Spandana Sphoorty Financial (SPANDANA IN; <i>Result Update</i>	4545	Buy
28-Jul-24	Sharp deterioration in asset quality; <i>Result Update</i>	702	Buy

Recent Sector Research

Date	Name of Co./Sector	Title
16-May-25	LIC Housing Finance	Strong quarter but NIM pressure looms; <i>Result Update</i>
14-May-25	Muthoot Finance	Q4FY25 – Strong growth and RoA; <i>Result Update</i>
28-Apr-25	L&T Finance	Credit cost in MFI and 2W to peak in H1; <i>Result Update</i>

Rating and Daily Volume Interpretation



Source: Bloomberg, Nuvama research

Rating Rationale & Distribution: Nuvama Research

Rating	Expected absolute returns over 12 months	Rating Distribution
Buy	15%	204
Hold	<15% and >-5%	63
Reduce	<-5%	34

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